

July 1, 2024

Dear Valued Patient,

The entire team at Physical Therapy Specialties strives to provide you with the best quality of service and treatment at each visit and through every aspect of your care. We do this by having a highly trained team that caters to your unique needs and by providing focused one-on-one treatment sessions with a licensed physical therapist, physical therapist aide, and/or professional technician. We thank you for putting your trust in us.

We believe that our team, along with you, our patient, should determine the best therapy treatment options. This should not be determined by Medicare. This collective approach is superior and gives you the best chance at obtaining the outcome that you are hoping for and deserve. Our unique treatment style and specialized care are quite the exception.

Unfortunately, most physical therapy practices run on a model of *quantity over quality* resulting in lower standards of care. This has caused Medicare to continually cut reimbursements for ALL physical therapy providers, and this impacts your care, too. In order for Physical Therapy Specialties to maintain its high standards of care, which you deserve, we offer a Medicare Concierge Membership ("Membership"), and we invite you to be a part of our community.

The Membership offers the following benefits:

#### **Basic Membership**

<b>Cost</b>	USD \$300
<b>Details</b>	<ul style="list-style-type: none"><li>• Priority scheduling</li><li>• Access to our physical therapy gym for up to 60 minutes at a time</li><li>• No additional charge for visits with our PT Aides for modalities and exercise assistance if approved by your physical therapist</li><li>• 50% off orthotic assessment (value of \$130)</li><li>• Free Theraband for your home program</li></ul>
<b>Renewal</b>	Monthly

#### **Elite Membership**

<b>Cost</b>	USD \$350
<b>Details</b>	<ul style="list-style-type: none"><li>• Priority scheduling</li><li>• Access to our physical therapy gym for up to 60 minutes at a time</li><li>• No additional charge for visits with our PT Aides for modalities and exercise assistance if approved by your physical therapist</li><li>• 50% off orthotic assessment (value of \$130)</li><li>• Two (2) free group aquatic classes (first-time members only)</li><li>• 20% off additional scheduled group aquatic classes</li><li>• Free access to member-only open pool times</li></ul>

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- Free Theraband for your home program
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**Renewal** \_\_\_\_\_ **Monthly** \_\_\_\_\_

The clinic's Membership model will become effective on July 1, 2024. We do not require that you make an immediate decision about the Membership. We are providing you with 90 days notice, which we hope is ample time for you to consider all the benefits under a holistic scope of care.

If you are interested in proceeding as a member with Physical Therapy Specialties, we do ask that you let us know by September 27, 2024. If you find that you are still in need of physical therapy with our office and opt not to sign up for the Membership, your records will be returned to you, and we will gladly assist you in finding another physical therapy clinic.